





Shezan HALF YEARLY REPORT JULY - DECEMBER | 2024

COMPANY INFORMATION

Board of Directors:

Mr. Muneer Nawaz Chairman Mr. Humayun A. Shahnawaz Chief Executive

Mr. M. Naeem Mr. Abid Nawaz

Mr. Rashed Amjad Khalid Ms.Manahil Shahnawaz

Mr. Shahid Hussain Jatoi (Independent Director) (Independent Director) Mr Nauman Khalid (Independent Director)

Mr. Ahsan Ali Malik

Chief Financial Officer:

Mr. Faisal Ahmad Nisar, FCA

Company Secretary:

Mr. Khurram Babar

Audit Committee:

Mr. Shahid Hussain Jatoi Chairman Mr. Muneer Nawaz Member Mr. M. Naeem Member Mr. Rashed Amjad Khalid Member

Human Resource & Remuneration Committee:

Chairman Mr. Nauman Khalid Mr. Muneer Nawaz Member Mr M Naeem Member Mr. Humayun A. Shahnawaz Member

Registered Office / Head Office:

56 - Bund Road, Lahore-54500. Phones: (042) 37466900-04.

Faxes: (042) 37466899 & 37466895.

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Factories:

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Hattar Industrial Estate, Hattar - 66210 Phones: (0995) 617158 & 617343.

(0995) 617342. Fax: E-mail: sil-htr@shezan.com

Website:

www.shezan.com

Auditors:

BDO Ebrahim & Co. Chartered Accountants, Office No. 4, 6th Floor, Askari Corporate Tower, 75/76 D-1, Main Boulevard, Gulberg III, Lahore,

Share Registrar:

Corplink (Private) Limited, Wings Arcade, 1-K, Commercial, Model Town, Lahore.

Legal Advisors:

Cornelius, Lane & Mufti, Nawa-e-Wagt Building, Shahrah-e-Fatima Jinnah, Lahore.

Bankers:

United Bank Limited. MCB Bank Limited. National Bank of Pakistan. Bank Al-Habib Limited. Habib Bank Limited. Bank Alfalah Limited. Allied Bank Limited. Habib Metropolitan Bank Limited.

DIRECTORS' REPORT

TO THE MEMBERS

On behalf of the Board of Directors of Shezan International Limited, we are pleased to present the Directors' Report together with condensed Interim Financial Statements (Un-audited) of the Company for the Six-month period ended 31 December 2024.

ECONOMIC OVERVIEW

Pakistan's economy showed signs of stabilization but continued to face structural challenges. The State Bank of Pakistan (SBP) implemented multiple interest rate cuts, reducing the policy rate from 22% to 12% by early 2025, as inflation declined significantly from 40% in mid-2023 to around 4.1% in December 2024. These measures aimed to revive business activity and industrial growth.

The business environment saw mixed impacts. While lower interest rates made borrowing cheaper, industries still faced challenges such as energy shortages, a tight fiscal policy, and high taxation under IMF-led reforms. The Special Investment Facilitation Council (SIFC) took major initiatives in key economic sectors like agriculture and infrastructure, aiming to streamline investment processes. Foreign investment prospects improved slightly, with the IMF approving a \$7 billion loan and the World Bank announcing a \$20 billion investment plan over ten years. However, concerns over governance, political instability, and regulatory uncertainties continued to impact investor confidence.

Overall, while Pakistan's economy showed improvement in inflation control and monetary policy, business and industry continued to struggle with structural bottlenecks, limited demand, and high costs. Long-term recovery depends on sustained reforms, improved governance, and policy consistency to support industrial growth and investor confidence.

FINANCIAL AND OPERATIONAL OVERVIEW

The Company's financial performance during the six-month period under review is summarized below:

	2024	2023
Particulars	Rupees i	n thousand
Revenue from contracts with customers – net	3,903,000	3,504,849
Gross profit	870,334	664,316
Profit/(Loss) before levy & income tax for the period	5,491	(280,456)
Loss after levy & income tax for the period	(44,885)	(320,271)
Loss per share – Rupees	(4.65)	(33.14)

We would like to apprise our shareholders that the Company's total revenue improved during this period compared to the corresponding period last year. However, several external factors continued to pose significant challenges. The increase in the minimum wage under the fiscal budget for 2024-2025 and the imposition of a 20% Federal Excise Duty (FED) on juices, squashes, and syrups last year severely impacted the industry. To counteract rising input costs and the additional burden of federal excise duty, we periodically adjusted our product pricing. Despite these challenges, the Company delivered a healthy performance, achieving a profit before levy & income tax, in contrast to the loss before levy & income tax recorded in the corresponding period last year. However, after accounting for the levy & income tax, the Company reported a loss.

The State Bank of Pakistan's decision to reduce policy rates and bringing it to 1200 basis points up to January 2025 has provided much-needed relief for the industry. This reduction had a positive effect on the Company's finance costs, particularly in relation to working capital utilization. The majority of these borrowings were used to procure and stock seasonal fruits, pulps, sugar, and packaging materials to meet sales demand and manage daily operational expenses.



Despite domestic challenges, we maintained healthy momentum in export sales. Our non-returnable bottled juices,

juices in tetra packaging, ketchups, and cooked food products remained key contributors to export revenue. To mitigate the impact of rising input costs, we focused on enhancing supply chain efficiency, particularly in the procurement and storage of raw materials. By negotiating better terms with suppliers and optimizing production schedules, we successfully reduced production wastage and operational losses.

FUTURE OUTLOOK

The outlook for the coming quarters remains challenging, with several economic pressures on the horizon. Rising gas and electricity tariffs, weakening consumer purchasing power, fluctuating POL prices, and the sharp increase in sugar prices—along with the imposition of Federal Excise Duty (FED) on sugar (this will lead to price increase for products not subject to FED) —are the key factors expected to drive up production and input costs. Despite these challenges, the company remains optimistic about its financial performance in the upcoming quarters. Our management is proactively formulating strategies to navigate the evolving economic landscape. Key initiatives include stringent cost control measures, exploring new revenue streams, and optimizing operations to enhance efficiency and resilience.

With the early onset of the warm season, we remain optimistic about maintaining growth momentum in domestic markets. Through aggressive marketing and sales efforts, we aim to overcome current challenges and drive sales expansion. The Company remains committed to strengthening its financial position, with a strong focus on boosting export sales. Management believes that sustained growth in exports is a crucial solution to overcoming economic difficulties, both for the Company and the broader economy.

Additionally, we will continue to invest in research and development to introduce innovative products that cater to changing consumer needs. As part of our expansion strategy, the Company will soon enter the Bottled water segment—a necessity in everyday life. By leveraging our strong brand portfolio and optimizing our supply chain, we are confident in our ability to achieve sustainable growth in the quarters ahead.

VOTE OF THANKS

In conclusion, we sincerely thank our shareholders, customers, employees, and all stakeholders for their unwavering trust and support. With their continued confidence, we remain committed to overcoming future challenges and driving long-term growth and value for all.

For and on behalf of the Board

Humayun A. Shahnawaz

HNSM

Chief Executive

Lahore:

25 February 2025.

Nauman Khalid Director اس کی کا کمپنی کے مالیاتی لاگت پرمثبت اثر پڑا جو کہ خاص طور پرور کنگ کمپیٹل کے استعال کے لیےتھی۔ان قرضوں کا استعال موسی بھیلوں ،پلپ ،چینی اور پکینگ مال کی خریداری کے لئے تھا تا کہ ہماری مصنوعات کی فروخت کی طلب اور کمپنی کے روز مرہ کے اخراجات کو پورا کیا جاسکے۔

ان چیلنجز کے باوجود ہم نے برآ مدی فروخت میں اپنی مثبت پیش رفت کو برقر اررکھا۔ ہماری بوّل جوس، کچپ اور تیار شدہ کھانوں کی مصنوعات ہماری برآ مدی فروخت میں سرفہرست ہیں۔ ہم نے اپنی سپلائی چین کی کارکردگی کو بہتر بنانے پر توجہ مرکوزرکھی ، خاص طور پرخام مال کے خرید نے اور ذخیرہ کرنے تا کہ بڑھتی ہوئی پیداواری لاگت کے اثر ات کو کم کیا جا سکے سپلائزز کے ساتھ بہتر شرا اکل پرگفت وشنید کر کے اور اپنے پیداواری نظام کو بہتر بنا کر ،ہم ضیاع اور نقصانات کو کم کرنے میں کامیاب رہے۔

مستقبل کے امکانات:

متعدا قتصادی چیلنجز آنے والی سہ ماہیوں کے لیے بھی دباؤ کاباعث ہیں۔ گیس اور بجلی کی قیمتوں میں اضافہ ،صارفین کی قوت خرید کا کم ہونا ، پی اوا میل کی لاگت میں اتار چڑھاؤ ، تیزی سے بڑھتی ہوئی چینی کی قیمتیں اور ان پرفیڈرل ڈیوٹی ا کیسا کرڈیوٹی کا اطلاق (جو پیداوار کالاگت میں اضافہ کرے گی خصوصاً اُن مصنوعات کی قیمتوں میں خاطرخواہ اضافہ ہوگا جن پرایف ای ڈی کا نفاذ نہیں ہوتا) ،وہ اہم عوامل ہیں جو کہ کمپنی کی پیداوار کی لاگت میں اضافے کا باعث بن سکتے ہیں۔ ان چیلنجز کے باو جود کمپنی آئندہ سہ ماہیوں میں اپنی مالی کارکردگی کیلئے پرامید ہے اور ہماری انتظامیان اقتصادی چیلنجز سے منطن کیلئے حکمت عملی بنانے میں سرگرم عمل ہے۔ ان میں پیداوار کی لاگت میں کھا ہت شعاری ، آمد نی کے شے سلسلوں کی تلاش کرنا اور اپنے کام کے انداز کو معاشی منظر نامے کے مطابق بہتر بنانا شامل ہے۔

موہم گرما کے جلد آغاز کی بدولت ہم مقامی منڈیوں میں ترتی کی رفتار کو برقر ارر کھنے کے بارے میں پرامید ہیں۔ جارعانہ مارکیٹنگ اور فروخت کی کاوٹوں کے ساتھ ہمارامقصد موجودہ چیلنجز پر قابو پا نااور فروخت کو بڑھا نا ہے۔ کمپنی ایک مشخکم مالیاتی نظام بنانے کیلئے سرگرم رہے گی اورا پی برآمدی فروخت پر توجیر کوزکرنے اوراسے بڑھانے کے لیےاپی کوششیں جاری رکھے گی۔ انتظامیہ کاخیال ہے کہ برآمدات میں مسلسل اضافہ ملک کے ساتھ ساتھ کمپنی کے لیے معاثی بحرانوں پر قابو پانے کے لیے انتہائی ضروری عل میں سے ایک ہے۔

مزید برآ سکپنی آ راینڈ ڈی میں اپنی سرمایہ کاری کوجاری رکھتے ہوئے صارفین کی بڑھتی ہوئی ضروریات پورا کرنے کیلئے نئی مصنوعات لاتی رہے گی ۔ کمپنی جلد ہی ڈرکنگ واٹر بھی مارکیٹ میں متعارف کرائے گی جو کہ زندگی کی اہم ضرورت ہے۔اپنے مضبوط برانڈ کی بنیا داور سپلائی چین میں بہتری لاکرہم امید کرتے ہیں کہ ہم آنے والے سالوں میں ایک مستقل شرح نموحاصل کر سکتے ہیں۔

اظهارتشكر:

آخر میں ہم اپنے حصص کنندگان معز زصارفین، ملاز مین اورتمام اسٹیک ہولڈرز اُن کے ہمارے او پرسلسل اَعتاد اورتعاون کاشکریداداکرتے ہیں۔ہم پڑاعتاد ہیں کہ اُن کی مسلسل حمایت اورتعاون کی بدولت ہم تمام در پیش چیلنجز پر قابویانے اور یائیدارنموصاصل کرنے میں کامیاب ہوجا کمیں گے۔

بورڈ کی ایماء پر

مر المسكن المان خالد معمان خالد دُارٌ يكثر

کسکر کسکر ہمایوں اے شاہنواز چیف ایگزیکٹو

-190

25 فروري 2025ء۔

ڈائریکٹرز ریورٹ برائے ممبران

ہم شیزان اعزیشن کمیٹر کے بورڈ آف ڈائر بکٹرز کی جانب سے ڈائر بکٹرز ر پورٹ اوراختنا م شدہ ششاہی 31 دیمبر <u>202</u>4ء کے لئے کمپنی کی غیر آڈٹ شدہ عبوری الیاتی نتائج پیش کرتے ہیں۔

اقتصادی جائزه:

پاکستان کی معیشت نے استحکام ظاہر کیالیکن اسے کئی چیلنجز کا سامنا بھی رہا۔ بینک دولت پاکستان (ایس بی پی) نے شرح سود میں متعدد بار کٹو تیاں کیس اور 2025ء کے آغاز تک پالیسی ریٹ کو %22 سے کم کر کے %12 کر دیا ، کیونکہ افراط زر جو کہ 2023ء کے وسط میں %40 تھی سے کم ہوکر دسمبر 2024ء میں تقریباً %4.1 ہوگئ ۔ ان اقدامات کا مقصد کا روباری سرگرمیوں اور منعتی ترقی کو بحال کرنا تھا۔

کاروباری ماحول میں ملے جلے اثرات دیکھنے کو ملے اگر چہ کم شرح سود نے قرض لینا آسان بنا دیا ،صنعتوں کو تا حال تو انائی کی قلت ، سخت مالیاتی پالیسی اور آئی ایم ایف کی زیر قیادت اصلاحات کے تحت زیادہ فیکس لگانے جیسے چیلنجز کا سامنا ہے ۔خصوصی سرماییکاری سہولت کونس (ایس آئی ایف سی) نے اہم اقتصادی شعبوں جیسا کہ ذراعت اور انفراسٹر بکچر میس بڑے اقدامات کیے ، جس کا مقصد سرماییکاری کے ممل کوفروغ دینا ہے۔ غیر ملکی سرماییکاری کے امکانات میں قدر سے بہتری آئی ، آئی ایم ایف نے 7 بلین ڈالر کے قرض کی منظوری دی اور ورلڈ بینک نے دس سالوں میں 20 بلین ڈالر کی سرماییکاری کے منصوبوں کا اعلان کیا۔ تاہم ، گورننس ، سیاسی عدم استحکام اور غیر بینی کی گیری صور تحال سے منعلق خدشات سرماییکاروں کے اعتاد کومتا ترکزتے رہے۔

مجموعی طور پر پاکستان کی معیشت نے افراط زر پر قابو پایا اور مالیاتی پالیسی میں بہتری دکھائی گمرکار وبارا ورصنعتوں کومحدود طلب اور زیادہ لاگت جیسے مسائل کا سامنار ہا۔طویل مدتی بحالی کا خصار مسلسل اصلاحات ، بہتر طرز حکمرانی صنعتی تر تی اور سرما ہیکاروں کے اعتا دکو بڑھانے کے لیے یالیسی میں مستقل مزاجی پر ہے۔

مالياتی اورملی جائزه:

سمینی کی اختنام شدہ ششاہی کی مملی کارکردگی مخضراً درجہ ذیل ہے:

2023	2024	تفصيلات
وں میں	روپے ہزار	
3,504,849	3,903,000	فمروضت
664,316	870,334	 مجموی منافع
(280,456)	5,491	منافع/(نقصان) قبل از محصولات
(320,271)	(44,885)	نقصان بعداز محصولات
(33.14)	(4.65)	نقصان فی حصص _رو پوں میں

ہم اپنے قصص کنندگان کو مطلع کرنا چاہتے ہیں کہ اس عرصے کے دوران کمپنی کی کل آمدنی گزشتہ سال کی اس مدت کے مقابلے میں بہتر ہوئی ہے تاہم متعدد بیرونی عوامل اہم چیلنجز کا باعث ہنے۔ 22-2024ء کے مالیاتی بجٹ کے تحت کم از کم اجرت میں اضافے ، جوس ، اسکوائش اور شربت پر 20 فیصد فیڈرل ایکسائز ڈیوٹی (ایف ای ڈی) کے نفاذ نے صنعت کو بری طرح متاثر کیا۔ بڑھتی ہوئی پیداواری لاگت اور فیڈرل ایکسائز ڈیوٹی کے اضافی بو جھکو برداشت کرنے کے لیے، ہم نے وقتا فوقتاً اپنی مصنوعات کی قیمتوں کو تبدیل کیا۔ ان چیلنجز کے باوجود ، کمپنی نے گزشتہ سال کی اس مدت میں نقصان قبل از محصولات کے برعکس ، منافع قبل از محصولات حاصل کرتے ہوئے مثبت کارکردگی پیش کی تا ہم بعد از محصولات کی بینی کو نقصان ہوا۔

بینک دولت پاکتان کی جانب سے پالیسی ریٹ کم کرنے اورا سے جنوری 2025ء تک 1200 بیسس پوئٹش پرلانے کے فیصلے نے صنعت کوریلیف فراہم کیا ہے۔

INDEPENDENT AUDITOR'S REVIEW REPORT TO THE MEMBERS OF SHEZAN INTERNATIONAL LIMITED

Report on Review of Interim Financial Statements

Introduction

We have reviewed the accompanying condensed interim statement of financial position of Shezan International Limited (the "Company") as at December 31, 2024 and the related condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows, and notes to the financial statements for the six-month period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of these interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these interim financial statements based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial statements are not prepared, in all material respects, in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting.

Other matter

The figures for the quarters ended December 31, 2024 and December 31, 2023 in the condensed interim statement of profit or loss and condensed interim statement of comprehensive income have not been reviewed and we do not express a conclusion on them.

The engagement partner on the review resulting in this independent auditor's review report is Sajjad Hussain Gill.

Shozen

LAHORE
DATED: February 27, 2025
UDIN: RR202410087RdsiklxWO

BDO EBRAHIM & CO.
CHARTERED ACCOUNTANTS

Shezen Half YEARLY REPORT JULY - DECEMBER | 2024

CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2024

	Note	(Un-Audited) December 31, 2024 Rupees in th	(Audited) June 30, 2024 nousand
ASSETS NON-CURRENT ASSETS			
Property, plant and equipment	4	1,139,443	1,201,455
Long-term investment	5	6,889	4,785
Long-term prepayments		127	194
Long-term deposits		7,721	7,672
CURRENT ASSETS		1,154,180	1,214,106
Stores and spares		253,643	222,450
Stock-in-trade		1,575,318	1,932,114
Right to recover asset		6,916	-
Trade receivables	6	317,938	627,050
Loans and advances		24,657	18,699
Trade deposits, prepayments and other receivables		24,385	13,571
Prepaid levy		134,187	76,895
Cash and bank balances		66,286	104,536
TOTAL ASSETS		2,403,330 3,557,510	2,995,315 4,209,421
EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES			
Authorized share capital (10 million shares of Rs. 10 each)		100,000	100,000
Issued, subscribed and paid up capital		96,631	96,631
Capital reserve			
Merger reserves		5,000	5,000
Revenue reserve General reserves		2,000,000	2,000,000
Unrealized gain on remeasurement of investment		4,704	2,600
Accumulated losses		(740,833)	(695,948)
		1,365,502	1,408,283
NON-CURRENT LIABILITIES Lease liability CURRENT LIABILITIES		46,941	51,478
Trade and other payables		972,264	1,347,908
Unclaimed dividend		15,471	15,471
Accrued markup Current portion of lease liability		40,104 36,110	77,773 86,873
Short-term borrowings	7	1,017,910	1,159,411
Refund liability	,	63,208	62,224
•		2,145,067	2,749,660

CONTINGENCIES AND COMMITMENTS

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The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

H~ Sh

Director

CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED) FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2024

		Six-month period ended		Three-month period ended		
		Decem	ber 31,	Decem	nber 31,	
		2024	2023	2024	2023	
	Note	Rupees in	thousand	Rupees in	thousand	
			Restated		Restated	
Revenue from contracts with customers-net	9	3,903,000	3,504,849	1,595,429	1,384,535	
Cost of revenue		(3,032,666)	(2,840,533)	(1,247,634)	(1,158,506)	
Gross profit		870,334	664,316	347,795	226,029	
Distribution costs		(554,026)	(555,113)	(235,837)	(282,334)	
Administrative expenses		(192,080)	(193,518)	(99,692)	(101,307)	
Other operating expenses		(47,998)	(47,252)	(17,677)	(20,150)	
		(794,104)	(795,883)	(353,206)	(403,791)	
Operating profit / (loss)		76,230	(131,567)	(5,411)	(177,762)	
Other income		30,913	16,638	14,901	4,669	
Finance costs		(101,652)	(165,527)	(44,232)	(80,110)	
		(70,739)	(148,889)	(29,331)	(75,441)	
Profit / (loss) before levy and income tax		5,491	(280,456)	(34,742)	(253,203)	
Levy		(50,376)	(39,815)	(20,426)	(12,460)	
Loss before income tax		(44,885)	(320,271)	(55,168)	(265,663)	
Income tax		-		-		
Loss after tax		(44,885)	(320,271)	(55,168)	(265,663)	
Loss per share - basic and diluted	10	(4.65)	(33.14)	(5.71)	(27.49)	

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.



Chief Executive

Director

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2024

	Six-month period ended December 31,			period ended nber 31,
	2024	2023	2024	2023
	Rupees in	thousand	Rupees in	thousand
		Restated		Restated
Loss for the period	(44,885)	(320,271)	(55,168)	(265,663)
Items that will not be reclassified to statement of profit or loss in subsequent periods:	-	-	-	-
Unrealized gain on remeasurement of investments designated through OCI	2,104	1,368	2,196	1,033
Total comprehensive loss for the period	(42,781)	(318,903)	(52,972)	(264,630)

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Chief Executive

Director

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2024

	Capital Reserve	Rev	Revenue Reserve			
Share Capital	Merger Reserve	General Reserve	Unrealized gain on remeasurement of Investments	Accumulated Losses	Total	
Rupees in thousand						

Balance as at July 01, 2023 (audited)	96,631	5,000	2,000,000	1,323	(213,813)	1,889,141
Final dividend@ Rs.2/-per share for the year ender June 30, 2023	ed -	-	-	-	(19,326)	(19,326)
Loss for the period - restated Other comprehensive income Total comprehensive loss for the period				- 1,368 1,368	(320,271)	(320,271) 1,368 (318,903)
Balance as at December 31, 2023 (unaudited)	96,631	5,000	2,000,000	2,691	(553,410)	1,550,912
Balance as at July 01, 2024 (audited)	96,631	5,000	2,000,000	2,600	(695,948)	1,408,283
Loss for the period	-	-	-	-	(44,885)	(44,885)
Other comprehensive income	-	-	-	2,104	-	2,104
Total comprehensive loss for the period	-	-	-	2,104	(44,885)	(42,781)
Balance as at December 31, 2024 (unaudited)	96,631	5,000	2,000,000	4,704	(740,833)	1,365,502

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

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Director

Shezan Half YEARLY REPORT JULY - DECEMBER | 2024

CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2024

		Six month P	eriod ended 2023
	Note	Rupees in	
CASH FLOWS FROM OPERATING ACTIVITIES:			
Profit / (Loss) before levy and taxation		5,491	(280,456)
Adjustments of non cash and other items Depreciation		93,190	107,003
Finance costs		98,099	162,027
Profit on bank deposits		(486)	(708)
Un-winding of financial charges Allowance of expected credit losses		4.200	(609) 4,200
Workers' Profit Participation Fund		312	4,200
Workers' Welfare Fund		430	1,988
loss on disposal of property, plant and equipment		3,558 199,303	298 274,199
Cashflow before working capital changes		204,794	(6,257)
Decrease/(Increase) in current assets:			
Stores and spares		(31,193)	38,479
Stock-in-trade		356,796	(52,177)
Right to recover asset Trade receivables		(6,916) 304,912	4,054 4,467
Loans and advances		(5,958)	370,712
Trade deposits, prepayments and other receivables		(10,814)	(24,865)
		606,827	340,670
Increase/(decrease) in current liabilities:		(070 000)	(111.4.400)
Trade and other payables Refund liability		(376,386) 984	(114,468) (3,718)
north a liability		(375,402)	(118,186)
Cash generated from operations		436,219	216,227
Profit on bank deposits received		486	708
Interest expense paid		(132,214)	(175,754)
Levy and income tax paid		(107,669)	(71,408)
Long-term receivables Long-term prepayments		67	614 617
Long-term deposits		(49)	(106)
		(239,379)	(245,329)
Net cash generated from operating activities	А	196,840	(29,102)
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property, plant and equipment		(37,955)	(20,034)
Sale proceeds from disposal of property, plant and equipment Net cash used in investing activities	В	3,219 (34,736)	7,260
	В	(34,730)	(12,774)
CASH FLOWS FROM FINANCING ACTIVITIES Paper years of long term long		(E0 000)	(50,000)
Repayment of long term loan Short-term borrowings- net		(50,000) (141,501)	(50,000) 73,745
Repayment of lease liability		(8,853)	(12,012)
Dividends paid		_	(17,642)
Net cash used in financing activities	С	(200,354)	(5,909)
NET DECREASE IN CASH AND CASH EQUIVALENTS	(A+B+C)	(38,250)	(47,785)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD		104,536	118,637
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD		66,286	70,852

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Chief Executive

Director

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NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2024

1 THE COMPANY AND ITS OPERATIONS

The Company is a Public Limited Company incorporated in Pakistan on May 30, 1964 and is listed on the Pakistan Stock Exchange Limited. The registered office of the Company is situated at 56 - Bund Road, Lahore, Pakistan. It is engaged in the manufacturing, trading and sale of juices, pickles, jams, ketchups etc., based upon or derived from fruits and vegetables. Following are the business units of the Company along with their respective locations:

BUSINESS UNIT

ADDRESS

Production Plant and Head Office Production Plant

56-Bund Road, Lahore Plot No. 33-34, Phase III

Production Plant

Plot No. 33-34, Phase III, Hattar Industrial Estate, Hattar Plot L-9, Block No. 22, Federal B Industrial Area, Karachi

2 BASIS OF PREPARATION

Statement of compliance

- 2.1 These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:
- International Accounting Standard (IAS) 34, Interim Financial Reporting issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.
- Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.
- 2.2 These condensed interim financial statements are unaudited but subject to the limited scope review by the auditors and is being submitted to the shareholders as required under section 237 of the Companies Act, 2017 and the listing regulations of the Pakistan Stock Exchange.
- 2.3 These condensed interim financial statements do not include all the information and disclosures required for full annual financial statements and should be read in conjunction with the annual financial statements of the Company as at and for the year ended June 30, 2024 which have been prepared in accordance with approved accounting and reporting standards as applicable in Pakistan. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Company's financial position and performance since the last annual financial statements.

The comparative statement of financial position presented in these condensed interim financial statements have been extracted from the annual audited financial statements of the Company for the year ended June 30, 2024, whereas the comparative condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows are extracted from the unaudited condensed interim financial statements for the half year ended December 31, 2023.

2.4 Basis of measurement

The condensed interim financial statements have been prepared under the historical cost convention.

2.5 Functional and presentation currency

These financial statements are presented in Pak Rupees, which is also the Company's functional currency.



(Auditad)

3 SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of these condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing the condensed interim financial statements, the significant judgments made by the management in applying accounting policies and the key sources of estimation uncertainty are the same as those applied in the preparation of annual audited financial statements for the year ended June 30, 2024.

Provision in respect of Workers' Welfare Fund, Workers' Profit Participation Fund and taxation in these condensed interim financial statements are estimated based on management judgment and prevailing laws; these are subject to final adjustments in the annual audited financial statements.

3.1 MATERIAL ACCOUNTING POLICY INFORMATION

The accounting policies and methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the financial statements for the year ended June 30, 2024.

3.2 CHANGE IN ACCOUNTING STANDARDS, INTERPRETATIONS AND AMENDMENTS TO PUBLISHED ACCOUNTING AND REPORTING STANDARDS

3.2.1 Amendments to published accounting and reporting standards which became effective during the period:

There were certain amendments to accounting and reporting standards which became mandatory for the Company during the period. However, the amendments did not have any significant impact on the financial reporting of the Company and, therefore, have not been disclosed in these condensed interim financial statements.

3.2.2 Amendments to published accounting and reporting standards that are not yet effective:

There are certain amendments to the accounting and reporting standards that will be mandatory for the Company's annual accounting periods beginning on or after July 01, 2025. However, these amendments will not have any significant impact on the financial reporting of the Company and, therefore, have not been disclosed in these condensed interim financial statements.

3.3 SEASONALITY OF OPERATIONS

The quarterly results of the Company are subject to seasonal fluctuations due to variation in demand of the main products (juices, squashes and syrups).

(Lln Auditad)

		December 31, 2024 Rupees in t	June 30, 2024
4	PROPERTY, PLANT AND EQUIPMENT	пиреез пт	nousanu
	Operating fixed assets Capital work in process	1,008,611 86,949	1,073,512 77,854
_	Right of use assets	1,139,443	50,089 1,201,455

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NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2024

	4.1	Note Following is the details of additions during the period/year - at cost:	(Un-Audited) December 31, 2024 Rupees in t	(Audited) June 30, 2024 housand
		Plant and machinery Furniture and fixtures Electric equipment Computers and accessories Empty bottles, shells, pallets and barrels	605 - 435 151 27,669	23,762 51 991 1,162 35,868
_	4.2		28,860	61,834
	4.2	Following are details of disposals during the period/year-at cost Plant and machinery Motor vehicles Electric equipment Computers and accessories Empty bottles, shells, pallets and barrels	305 - - 99 28,627	2,135 2,105 513 153 41,523
			29,031	46,429
5	Inve	estment in listed securities - fair value through OCI R Guardian Limited 000 (30 June 2024: 305,000) certificates of Rs. 10/- each n on remeasurement	2,375 4,514 6,889	2,375 2,410 4,785
6	TRA	ADE DEBTS	0,003	4,705
		from customers - considered good wance for expected credit loss	364,504 (46,566) 317,938	669,416 (42,366) 627,050
7	SHO	RT TERM BORROWINGS - SECURED		
	Shor	t term borrowings - net	1,017,910	1,159,411

- **7.1** The aggregate short-term borrowings available from commercial banks under mark-up / interest arrangements are Rs. 2,000 million (June 30, 2024: Rs. 2,300 million). The un-utilized portion of the said facility amounts to Rs. 982.090 million (June 30, 2024: Rs.1,159.411 million).
- 7.2 The rate of mark-up / interest on short-term borrowings ranges between 1 month / 3 months KIBOR plus 0.05% to 1 month / 3 months KIBOR plus 0.25% per annum (June 30, 2024: 1 month / 3 months KIBOR plus 0.05% to 1 month / 3 months KIBOR plus 0.25% per annum) per annum.
- 7.3 The facilities are secured against first registered joint pari passu hypothecation charge on current assets of the Company up to Rs. 3,282 million (June 30, 2024: Rs. 3,282 million) and ranking charge on current assets of the Company up to Rs. 400 million (June 30, 2024: Rs. Nil).



7.4 The un-utilized facility for opening letters of credit and for guarantees amounts to Rs. 194.264 million (June 30, 2024 Rs. 300 million) and Rs. 135.305 million (June 30, 2024: Rs. 31.424 million), respectively.

8 CONTINGENCIES AND COMMITMENTS

8.1 Contingencies

There is no material change in the contigencies since the last audited financial statements for the year ended June 30, 2024 except for the following:

The DCIR, vide order dated June 30, 2024 passed under section 161/205 of the Ordinance, created income tax demand of Rs. 17.851 million for the tax year 2018. Being aggrieved with said order, the Company filed an appeal before the CIR (A) against the order passed by the learned DCIR, whereby the CIR(A), after hearing the case, upheld the levy of tax amounting to Rs.5.052 million at the rate of 5% on the value of Rs.101.055 million (Salaries & Wages) and also upheld the levy of tax amounting to Rs. 0.149 million at the rate of 4%/4.5% on the value of Rs.3.429 million (payments made to various commercial importers). Being still aggrieved with the said appellate order, the Company filed a reference before the honourable Lahore High Court, Lahore, against the order passed by the learned CIR(A) dated 16 October 2024, which is pending adjudication.

8.2 Commitments

- (i) Commitments in respect of letters of credit established for the import of raw, packing materials and plant and machinery amounted to Rs. 5.736 million (June 30, 2024: Nil).
- (ii) Guarantees issued by the banks in favor of the Company in the ordinary course of business, amounted to Rs. 124.695 million (June 30, 2024: Rs. 128.576 million).

		(OT-Addited)				
		Six-month p	eriod ended	Three-month	period ended	
		December 31,		Decem	ber 31,	
		2024	2023	2024	2023	
		Rupees in	thousand	Rupees in	thousand	
9	REVENUE FROM CONTRACTS					
	WITH CUSTOMERS-NET					
	Local	5,164,348	4,803,568	2,025,763	1,785,951	
	Export	417,118	339,296	232,984	202,540	
		5,581,466	5,142,864	2,258,747	1,988,491	
	Less: Discounts and incentives	196,577	149,557	105,720	73,888	
	Sales tax	776,724	776,789	305,555	289,366	
	Federal excise duty	705,165	711,669	252,043	240,702	
		1,678,466	1,638,015	663,318	603,956	
		3,903,000	3,504,849	1,595,429	1,384,535	

9.1 All the revenue is recognised at a point in time.

(Un-audited)
Six-month period ended
December 31,

(Un-Audited)

(Rupees in thousand)

9.2 The Company's net revenue disaggregated by major

product lines is as follows:

 Juices and drinks
 3,048,938
 2,691,715

 Others
 854,062
 813,134

 3,903,000
 3,504,849

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NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2024

		(Un-Audited)				
		Six-month period ended		Three-month	period ended	
		Decem	ber 31,	Decem	nber 31,	
		2024	2023	2024	2023	
		Rupees in	thousand	Rupees in	pees in thousand	
10	LOSS PER SHARE - BASIC		Restated		Restated	
	AND DILUTED					
	Loss after taxation attributable to					
	ordinary shareholders	(44,885)	(320,271)	(55,168)	(265,663)	
	Weighted average number of					
	ordinary shares at the end of the period	9,663	9,663	9,663	9,663	
	Loss per share-basic and					
	diluted (Rupees)	(4.65)	(33.14)	(5.71)	(27.49)	

^{10.1} No fully diluted earnings per share has been disclosed as the Company has not issued an instrument which would have an impact on earnings per share, when exercised.

11 TRANSACTIONS WITH RELATED PARTIES

The related parties and associated undertakings comprise related group companies, associates, staff provident fund, directors and key management personnel. Details of transactions with them are as follows:

		(Un-Audited) Six-month period ended December 31,	
	Relationship with the Company	2024 Rupees in t	2023 housand
Transactions during the period:	тте соттрату	Trapeco III I	. Iousuna
Associated undertakings			
Purchases of raw materials Sales of finished goods Royalty charged	Associate Associate Associate	100,005 19,803 38,584	355,932 593 34,806
Purchases / repairs of electric equipment / vehicles Contributions to staff provident fund	Associate Employees' Fund	176 3,179	45 3,286
Remuneration and benefits of Directors, Chief Executive and key management personnel	Key management Personnel	17,663	14,844
		(Un-Audited)	(Audited)
		December 31	June 30,
Period / year end balances:	Relationship with the Company	2024 Rupees in t	2024 housand
Due to related parties Due from related parties	Associate Associate	69,709 714	23,875 105,086

12 SEGMENTAL ANALYSIS

Operating segments are reported in a manner consistent with the internal reporting provided to the Chief Operating Decision Maker. The Chief Operating Decision Maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Chief Executive. The Chief Executive considers the business from the product perspective and evaluates performance on the basis of their profit or loss. As at December 31, 2024, the Company is organized into two operating segments based on their products.

Juice drinks

Juice drinks segment includes bottled drinks as well as juices in tetra pack packing.

Others

Others include pickles, ketchup, sauces, jams etc.

	Juices and Drinks	Others Rupees in thousand	Total
Statement of profit or loss for six month period ended December 31, 2024 (Un-audite	ed)		
Revenue from contracts with customers - net Cost of revenue	3,048,938 (2,395,012)	854,062 (637,654)	3,903,000 (3,032,666)
Gross profit	653,926	216,408	870,334
Unallocated expenses and income Distribution costs Administrative expense Other operating expense Other income Finance costs Levy			(554,026) (192,080) (47,998) 30,913 (101,652) (50,376)
Loss after levy and taxation			(44,885)
Assets and liabilities as at December 31, 2024	1 (Un-audited):		
Segment assets Unallocated assets	2,723,656	549,712	3,273,368 284,142
Total			3,557,510
Segment liabilities Unallocated liabilities	536,806	186,743	723,549 1,468,459
Total			2,192,008

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2024

	Juices and Drinks	Others Rupees in thousand	Total
Statement of profit or loss for six month period ended December 31, 2023 (Un-audit	ed)		
Revenue from contracts with customers - net	2,691,715	813,134	3,504,849
Cost of revenue	(2,220,888)	(619,646)	(2,840,533)
Gross profit	470,828	193,488	664,316
Unallocated expenses and income Distribution costs Administrative expense Other operating expense Other income Finance costs			(555,113) (193,518) (47,252) 16,638 (165,527)
-inance costs Levy			(39,815)
Loss after levy and taxation			(320,271)
Assets and liabilities as at June 30, 2024 (Aud	lited):		
Segment assets Unallocated assets	3,147,581	838,439	3,986,020 223,401
Total			4,209,421
Segment liabilities Unallocated liabilities	901,875	295,704	1,197,579 1,552,081
Total			2,749,660

13 CORRESPONDING FIGURES

Corresponding figures have been rearranged and reclassified, wherever necessary for the purpose of comparison and better presentation. However, following reclassification has been made during the period:

Description	From	То	Rupees in thousand
Reclassification of Income tax to levy	Income tax	Levy	39,815

14 FINANCIAL RISK MANAGEMENT

The Company's financial risk management objectives and policies are consistent with those disclosed in preceding audited financial statements for the year ended June 30, 2024.

15 DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial statements were authorized for issue by the Board of Directors on 25 February 2025.

16 GENERAL

Figures in these condensed interim financial statements have been rounded off to the nearest thousand of rupees unless otherwise stated.



Director

Shezen Half YEARLY REPORT JULY - DECEMBER | 2024

NOTES

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